



Company: Tampa Bay Buccaneers
Title: Chief Financial Officer
Reports to: VP of Business Administration
Process: Submit Resume to www.TurnkeySE.com

BACKGROUND:

Tampa Bay first welcomed the National Football League in 1976 as the Buccaneers became the league's 27th franchise. Under the current Glazer family ownership, the organization has become one of the most successful and revered franchises both on and off the playing field. In the Tampa region, the Buccaneers maintain a strong presence in a competitive sports and entertainment landscape, playing to an avid fan base and strong corporate support within the community.

In 1998, The Buccaneers opened up the world-class 66,000 seat Raymond James Stadium, a facility that hosted Super Bowl XXXV in 2001 and Super Bowl XLII in 2009. Aside from the Buccaneers, Raymond James Stadium also hosts the University of South Florida Bulls, the annual Outback Bowl on New Year's Day and many other special events.

Specifically in the community, the Glazer Family Foundation, established in 1999, is dedicated to assisting charitable and educational causes in the West Central Florida region. The Foundation aids established not-for-profit organizations that work with youth and families to help identify and create programs that support positive social and economic development within local communities. Through a \$5 million donation, GFF helped established the Children's Museum in Tampa slated to open in the spring of 2010.

The Tampa Bay Buccaneers have retained Turnkey Search to search, screen and recruit qualified candidates to become the Chief Financial Officer.

**Any interested candidates should contact Turnkey Search directly.
Contacting the Tampa Bay Buccaneers will only delay consideration of your qualifications.**

**SUMMARY:**

The Chief Financial Officer (CFO) provides both operational and programmatic support to the team. The CFO supervises the finance and accounting unit and is responsible for managing the team financial information and monthly reporting processes. The successful candidate will also be responsible for providing analytical support related to overall team operations and ensure compliance with all NFL financial requirements.

The CFO will report directly to the Vice President of Business Administration and directly assist him on all strategic and tactical matters as they relate to budget management, cost benefit analysis, forecasting and the securing of new funding.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

The CFO will be responsible for directing and overseeing all finance-related initiatives including, but not limited to:

- Manage the team's annual operating budget, projections, cash flow analysis and financing ventures.
- Work with senior management to research and analyze the financial implications (e.g. ROI, valuation, etc.) of all potential business opportunities.
- Coordinate with senior management the long-range strategic planning initiative for the team, assess the financial requirements implicit in those plans, evaluate the potential return on investment and develop alternate ways to satisfy those financial requirements.
- Establish and execute programs for the provision of capital required by the business including negotiating the procurement of capital and maintain financial arrangements. The CFO is also responsible for building and maintaining financial institutional relationships.
- Manage the Buccaneers' relationship with the National Football League Finance department.
- Manage all Federal, State and local tax compliance for all applicable tax liabilities and contingent tax exposures with respect to both ongoing operations as well as other organic transactions.
- Manage accounting and internal control systems, processes, procedures and policies.
- Serve as point person for mid-year and year-end financial audit process.
- Maintain historical financials & analysis for key financial indicators, trends and benchmarks.
- Develop materials used in the team budgeting process (financial/operational templates).
- Provide support for League presentations.
- Prepare projection models for key financial indicators to help team identify opportunities to improve financial performance.
- Work closely with team departments to ensure compliance with all financial and player related aspects of the NFL and the Collective Bargaining Agreement.
- Other related duties as required.

QUALIFICATIONS REQUIRED:

- A minimum of ten years of financial and management experience as CFO or equivalent senior-level position with the day-to-day financial operations of an organization of at least 100 staff persons.
- Bachelor's degree at an accredited college or university.
- Master's degree preferred from an accredited college or university.
- Certified Public Accountant (CPA) preferred.
- Any equivalent combination of education and experience determined to be acceptable.
- Professional sports industry experience preferred.